

BioMed Outsourcing Report: Current Opportunities in the Pharmaceutical and Medical Devices Sectors

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This report discusses current opportunities for outsourcing in the pharmaceutical and medical devices sectors-specifically in early discovery research, contract research in the pharmaceutical industry and contract manufacturing in the medical devices sector.

The Early Discovery Sector Today article discusses outsourcing trends in drug discovery fueled by the relatively new fields of genomics and proteomics; key areas of outsourcing in early discovery research, the players and finding the right partners are all discussed in this article.

New Opportunities in the Outsourcing of Contract Research discusses how competition, globalization and improvements in drug development each present new opportunities to Contract Research Organizations.

The CanBiotech RFQ Marketplace and Outsourcing Showcase article discusses how our online exchange promotes a faster and more cost-effective means of finding new partners through the drug discovery and development process. Read more about selected service providers participating in this Marketplace:

- **MedBio Publications**-Providing Evidence Based Medical Writing and Editing Services.
- **Pharma Growth Strategies LLC**-A Pharmaceutical Consulting Firm specializing in Business Development, Strategic Planning, and Clinical Development.
- **International Bio-Institute Corporation**-A Contract Research Organization.
- **Solver Group**-Specializing in Drug Development, Clinical Trials and Market Research.


Trends in the Outsourcing of Medical Device Manufacturing discusses the drivers to outsource in this sector, the requirements of a Contract Manufacturer, and managing the partnership with a Contract Manufacturer.

Opportunities for the Contract Manufacturer in the Medical Devices Sector highlights opportunities created by increased technological complexity in product development, opportunities for foreign contract manufacturers, and opportunities created in an expanding market-including new uses and the convergence between the medical devices and pharmaceutical industry.

News from the Industry includes information regarding new investments, new developments and partnerships over the last few months in this sector with an emphasis on the outsourcing sector.

MedBio Publications

Providing Evidence-Based Medical Writing and Editing for the Pharmaceutical, Biomedical and Medical Device Industries

MedBio Publications	
	
<p>Address: 1404 Timberline Dr McKinney, TX 75070 UNITED STATES Map It</p> <p>Contact Info: T: 469-667-1956 F: 972-529-2531</p> <p>Company Contacts: Kersten Newell Senior Medical Writer</p> <p>Website URL: N/A</p> <p>Advertising Material</p> <p>Year Established: 2001</p>	<p>Organization: MedBio Publications</p> <p>About Us Our mission is to provide the highest quality, objective, evidence-based medical writing and editing for the pharmaceutical, biomedical and medical device industries. We provide full-service medical writing and editing from basic writing projects to complex clinical monographs. Our dedication to customer satisfaction is exceedingly high, and each client is provided with the highest level of customer service.</p> <p>Products / Services: Medical writing and editing services include: Clinical medical journal ghost-writing, medical book ghost-writing, monographs, regulatory writing (IND, NDA, other regulatory documents), patient education materials (child/adult), medical grant writing, marketing materials, newsletters, web site content, and specialized projects.</p> <p>Markets Served: Medical specialties include: Anesthesiology, cardiology, dermatology, endocrinology, family medicine, gastroenterology, general surgery, hematology/oncology, immunology, internal medicine, neurology, neurosurgery, nuclear medicine, obstetrics/gynecology, orthopedics, pain management, pathology, pediatrics, pharmaceutical, physical therapy, plastic surgery, PM&R, podiatry, psychiatry, radiology, research, rheumatology, surgery, and wound care.</p>



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Mission: To provide the highest quality, objective, evidence-based medical writing and editing for the pharmaceutical, biomedical and medical device industries. Services include clinical medical journal manuscripts, monographs, regulatory writing, patient education materials, grant writing, and much more. We provide the highest level of customer service in the industry! Please contact us today for a project quote.

Pharma Growth Strategies LLC

A Consulting Firm Specializing in Business Development, Strategic Planning, and Clinical Development

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Pharma Growth Strategies leverages the years of industry experience logged by its network of experts to provide emerging biopharmaceutical companies with assistance in **strategic planning, forecasting, clinical development, lifecycle planning, and licensing due diligence.**

Professional investors can utilize our services during screening and due diligence of potential investments.

Call for a consultation today

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Year Established: 2003

Employees: 3

Organization:

Pharma Growth Strategies LLC

About Us

Pharma Growth Strategies LLC is a consulting firm specialized in assisting emerging pharmaceutical companies with business development, strategic planning, and clinical development planning. Assistance can also be provided for forecasting, lifecycle planning and licensing due diligence services.

Products / Services:

Pharma Growth Strategies LLC can supplement the efforts of a pharmaceutical company's staff, or serve as a temporary staff during development or launch of clinical strategy, licensing strategy and business development plans.

The company can also provide investor relations support and enable capital-raising by maximizing a company's appeal to investors by helping them focus on pursuit of the most value-added routes to commercial success.

International Bio-Institute Corporation

A Contract Research Organization Specializing in GLP and GCP Preclinical and Clinical Trials

International Bio-Institute Corporation



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International Bio-Institute Corporation

About Us

IBI is a Contract Research Organization specializing in the conduct of GLP and GCP preclinical and clinical trials for the veterinary pharmaceutical, biologic, and medical device industries. While we have a particular focus on veterinary studies, our capabilities extend to preclinical work in the human field also.

In addition to having superbly cared for in-house canine, feline, and rodent colonies, IBI has housing facilities for cattle, swine, horses, and poultry. Our extensive network of trained veterinary investigators in the US and Canada also makes us well suited to the performance of field trials. At IBI we are passionate about what we do and we're not satisfied until our sponsor is happy.

There are several benefits to working with IBI as your veterinary CRO of choice:

- We have 10 years experience in the conduct of GLP/GCP studies and a track record of successful submissions to the US FDA and USDA, as well as Canada's HPFB and CFIA.
- Our people are diligent, professional, and will listen to YOUR requirements.
- Sponsor communication is a top priority.
- As a Canadian-based business within an hour of Toronto, we offer easy access to our North American clients while providing "Canadian Dollar" pricing.
- We are casual and approachable while practicing rigorous, quality science.

Products / Services:

- Preclinical trials: toxicology, ADME, safety pharmacology
- Target animal safety
- Efficacy studies
- Bioequivalence
- Residue studies
- Nutritional and palatability trials
- Veterinary clinical field trials at US and Canadian sites

Markets Served:

- Veterinary pharmaceuticals and biologics
- Human pharma and medical devices
- Biotechnology



INTERNATIONAL BIO-INSTITUTE CORPORATION

Excellence in Contract Research

At IBI, we're dedicated to providing quality research tailored to your needs: on time, and on budget.

We're specialized in the conduct of GLP and GCP preclinical and clinical trials for the veterinary pharmaceutical, biologic, and medical device industries. While we have a particular focus on veterinary studies, our capabilities extend to preclinical work in the human field also.

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At IBI we're passionate about what we do and we're not satisfied until you are. Call us today to discuss how we can help your research excel.


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Solver Group

Specializing in Drug Discovery and Development, Clinical Trials, Market Research and Data Management

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SOLVER Group

About Us
Solver Group (www.solver.com.ar) is a group of companies headquartered in Buenos Aires, Argentina, Latin America. It is committed to developing solutions for every need in the pharmaceutical and cosmetic markets. It has three main companies:

Desmark (www.desmark.com.ar), which can assist you in every phase of drug development—from preclinical, clinical development and pilot lots for clinical trials, up to the marketing of your product.

CTCRO S.A. (www.ctcro.com), which offers innovative services to provide solutions from early to late phase Clinical Trials development according to GCP-ICH and GLP guidelines.

Data M (www.datam.com.ar), which is an international market research and consulting company specialized in data management in clinical trials.

Outsourcing has covered more and more steps of the drug development path with time.


Latin American countries participate in global outsourcing and Solver Group is a representative company of this area. Argentina has the National Administration of Medicines, Food and Medical Devices (ANMAT), which is the strictest regulatory authority in Latin America. Thanks to the existence of ANMAT, Solver Group is able to guarantee that all the projects will be carried out in strict compliance with International Guidelines (ICH-GMP-GLP-GCP). This means that companies from other countries will submit information to their own regulatory authorities.

Desmark S.R.L., a Solver Group company, can assist your company—offering you the opportunity to achieve successful development work in order to obtain the required pilot batch to perform your trial. You can assess the efficacy and safety of your new compound in the same way as a bioequivalence trial of a generic drug performed by CTCRO, another Solver Group company. Solver Group offers a wide range of global and high quality health services that can show you the path to achieving your company goals.

Solver Group has professionals from different areas with wide experience and knowledge in their own areas and in the development business. Your project will be performed with an international vision and quality. Solver Group offers interesting opportunities related to shortening development cycles, the fulfillment of international standards, with well-recognized centers and experienced scientists and a perfect combination between quality and affordable costs.

Solver Group is committed to helping you to achieve your goals.

"You can find us at each step of the way."



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Regulatory Affairs	Critical Path Analysis in Research Projects	Information Action Plan
New Drug Approval	Fast Patients/Volunteers Recruitment	Experience in Market Research and Consultancy
GLP-GMP Compliance		

The BioMed Outsourcing Reports discuss:

- The trends in the biotech/pharmaceutical outsourcing industry.
- What are outsourcing partners looking for?
- Identifying and selecting outsourcing partners.
- The outsourcing value chain.
- Managing outsourcing relationships-what to do? what not to do?
- The role of the Internet to facilitate outsourcing partnerships.
- CanBiotech's RFQ/RFP marketplaces as enabling outsourcing partnerships.



2004 Issues:

February 2004 Issue on:

The Role of Incubators in Supporting the Biopharmaceutical Outsourcing Sector

May 2004 Issue on:

Spotlight: Outsourcing for Medical Devices R&D

August 2004 Issue on:

Drug Discovery Partnerships

November 2004 Issue on:

Re-engineering: The Role of Outsourcing in Re-Engineering the Drug Discovery Paradigm

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Upcoming Outsourcing Partner Events

8th International
OUTSOURCING
of Pharmaceutical Chemistry, Drug Discovery & Manufacturing

July 14-15, 2004
Wyndham Philadelphia at
Franklin Plaza Hotel
Philadelphia, PA

**8th International Outsourcing of Pharmaceutical Chemistry, Drug
Discovery & Manufacturing**
July 14 - 15, 2004
Wyndham Philadelphia at Franklin Plaza Hotel - PHILADELPHIA, PA

- New Panels- USA, China, India
- More Chemistry- Discovery through API
- New Formulation & Manufacturing Topics
- Comprehensive Outsourcing Sector Coverage

The annual Outsourcing of Pharmaceutical Chemistry, Drug Discovery & Manufacturing is the information and networking conference and exposition that brings together from around the world the pharmaceutical, investor, and service provider communities to address the fast-growing, changing, and globalizing system of services for the Life Sciences industry. The 2004 meeting will be the best-attended and most comprehensive ever.